



A Home Built Into the Hawaiian Hillside Asks \$14.8 Million

The couple behind Kona Coffee Purveyors completed the four-bedroom Oahu home earlier this year

By [Sarah Pavnter](#) | [Follow](#)

Updated Oct. 18, 2022 3:31 pm ET

[SAVE](#) [SHARE](#) [TEXT](#)

Be the first to know about the biggest and best luxury home sales and listings by signing up for our [Mansion Deals email alert](#).

Coffee entrepreneurs Raymond and Jacqueline Suiter are listing a newly built Hawaii home for \$14.8 million.



The four-bedroom, roughly 4,450-square-foot home is located in the Lanikai neighborhood in southeast Oahu, according to listing agent Erik Hinshaw of Hawai'i Life. Built into a hillside, the house has views of the Pacific Ocean and the Mokuua islands, said Ms. Suiter. In 2008 the Suiters founded Kona Coffee Purveyors, a cafe and roastery that ships to about 120 countries around the world, they said.

The Suiters bought the roughly 0.3-acre lot for \$1.03 million in 2015 and built the house, completing it earlier this year, said Mr. Suiter, who declined to disclose the cost of construction. They first planned to use the house as a family residence, he said, but are selling due to its distance from their business in Waikiki, a roughly 40-minute drive.



Los Angeles-based interior designer César Giraldo outfitted the house in lavender marble, travertine, teak and European white oak, said Mr. Hinshaw. The primary bedroom features a mural by French artist Pierre Bonnefille, said Mr. Suiter. The house also has two fireplaces, an elevator and a temperature-controlled wine cellar. Backup power for the wine cellar is provided by a solar-powered [Tesla Powerwall](#) battery.

The grounds include a pool, a rooftop bar and roughly 1,100 square feet of covered outdoor space, said Mr. Hinshaw.

There were 137 Oahu home sales over \$3 million in the first half of 2022, up 31.73% from the first half of 2021, according to Hawai'i Life.

Write to Sarah Pavnter at sarah.pavnter@wsj.com

NEWSLETTER SIGN-UP

Real Estate

From aspirational residences to major commercial deals.

Preview

Subscribe

[Sarah.pavnter@wsj.com](mailto:sarah.pavnter@wsj.com)